



September 2024

**HUGHES**  
An EchoStar Company

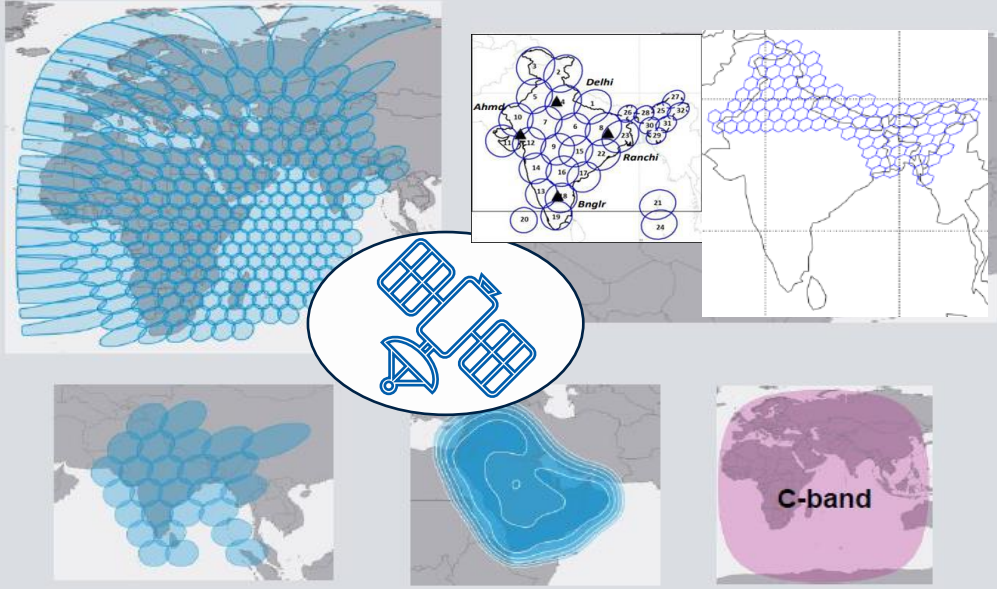
# NextGen SATCOM Options & Use Cases

# NextGen Satcom – Options

# NextGen Satcom - GEO SD/VHTS & nGSO Constellations

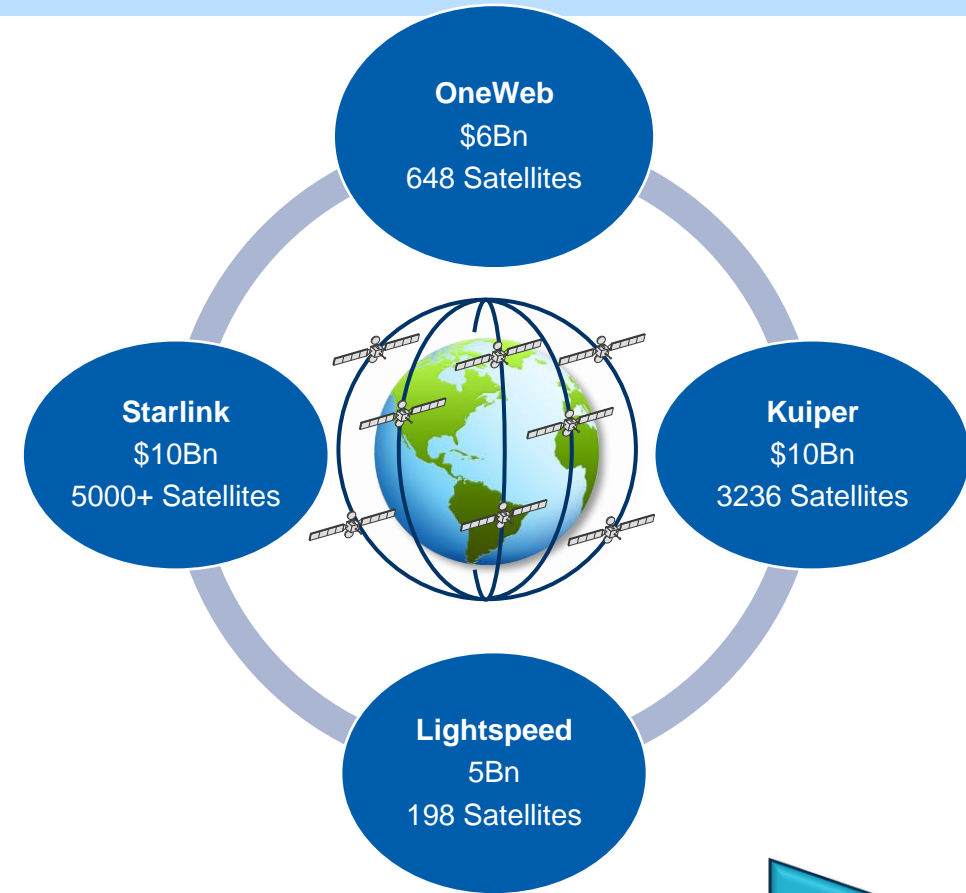
## GSO - HTS/VHTS/SDS Satellites

Example Coverage – Fully Adaptable on-orbit



- ❖ Adjustable coverage and capacity on orbit following demand and mission requirements
- ❖ Power and bandwidth focused where demand is located
- ❖ Ku Widebeam and Ku HTS can simultaneously served

## nGSO - Constellations



Gbps

1 Tbps+



# NextGen IoT : Satellite IoT Solutions

Offers Mobility & IoT solutions covering a full range of requirements

## L-Band



### Legacy IP Terminal

Ideal for SCADA and machine-to-machine (M2M) applications, including:

- Environmental Monitoring
- Pipeline Monitoring
- SmartGrid

## S-Band



### NextGen Global S-Band Network

- Digital 28 satellites for global S-Band LEO constellation
- 4200 PDT S-band terminal available today for EU service

## Ku-Band



**Pipeline monitoring : High-Reliability, ubiquitous connection is the ideal technology to monitor:**

- Pressure
- Temperature
- Vibration
- Noise
- Tampering

# NextGen Satcom - Capabilities

## Orbital Landscaping



Global Coverage



Low Latency

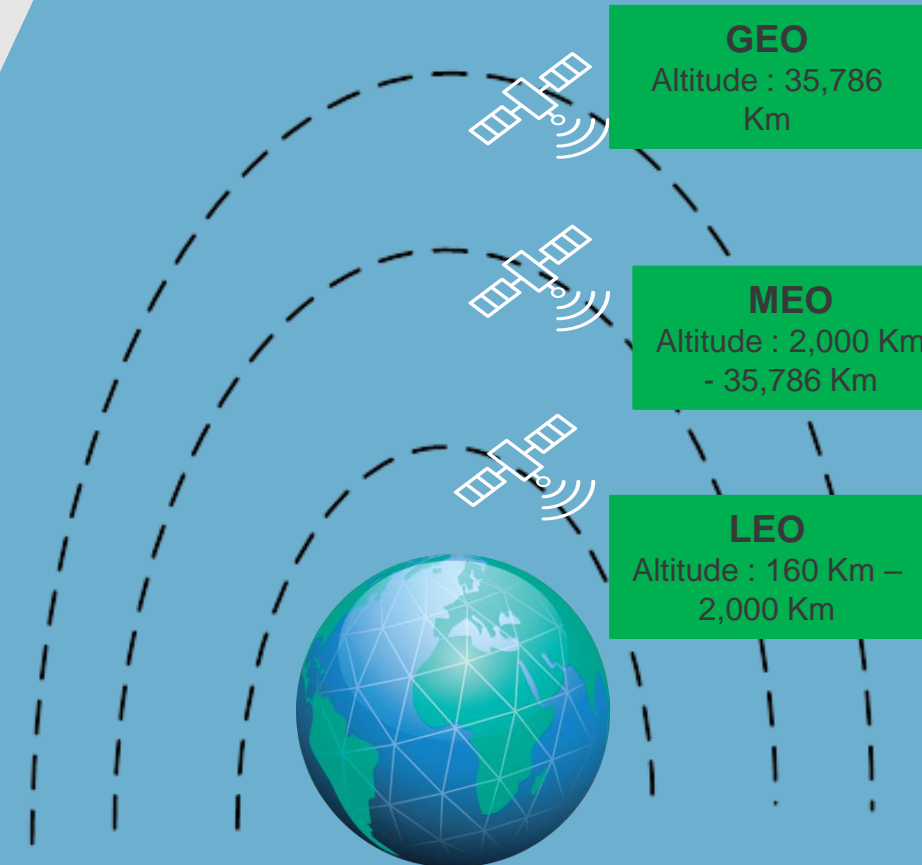


High Speed Service



B2B Focused LEO service

Fiber Like Experience on Ground or in Air



# NextGen User Terminals – Completing ecosystem

Diverse form factor, higher performance, higher throughputs

SEGMENT

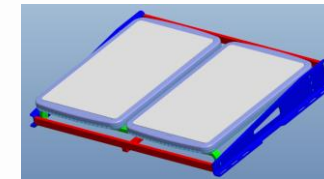
LEGACY

NEXT GEN

LAND FIXED



LAND MOBILE



MARITIME



AERO



# NextGen - NTN Powered by Standardization



**Then...**

## **Motorola Series 9500**

First call 1998  
Iridium LEO Network  
16 Ounces (450 grams)  
\$900 MSRP  
(\$1750 - today's valuation)



**...and now**

## **3GPP-Enabled Smartphone**

iOS, Android, etc  
Terrestrial & NTN

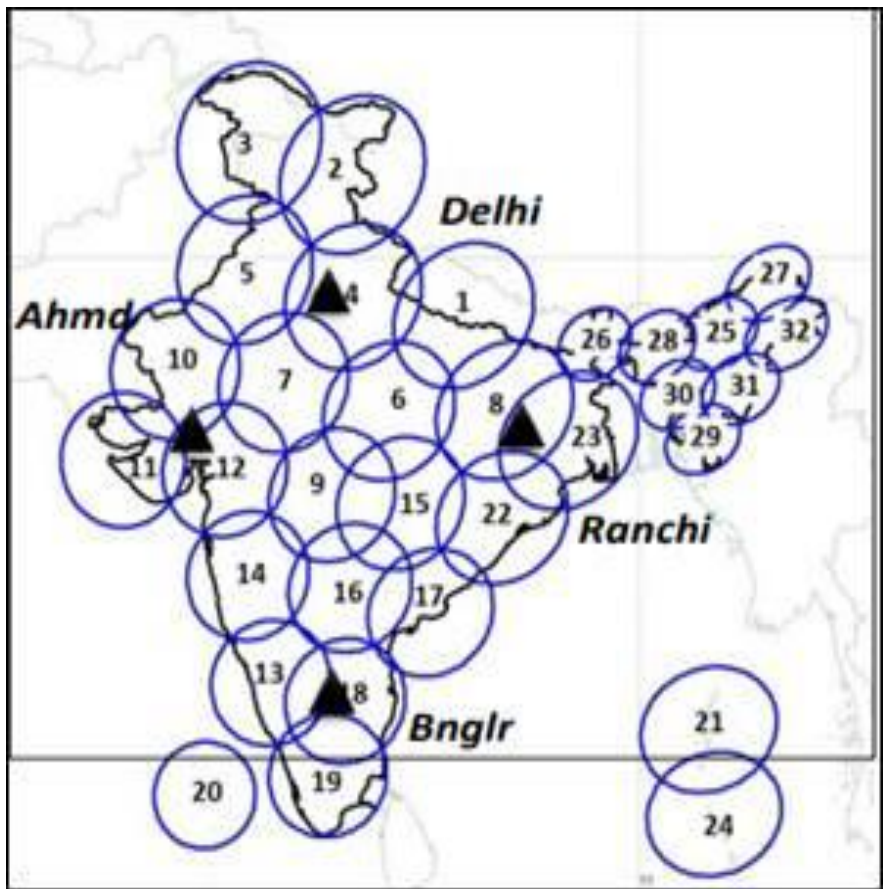
**Satellite handsets have operated for decades. What has changed?**

- Space now accessible by consumer-grade mass market devices
- Seamless accessibility between terrestrial wireless and satellite

# NextGen Satcom – Use Cases



# India HTS – Big stride for an-inclusive *Digital India*



**High Performance Multi-Mbps Service - Powering new solutions across diverse segments**



# Rural Broadband

○ Lack of ● Plenty of

## Segment

Ultra Rural Village (~50 users)

Rural Village (~100 users )

Large Community ( 250+)

## Details



- Unserved village – 10 ~ 50 users
- Solar Powered
- Simplest & low cost of deployment.
- Using WiFi enabled handheld devices



- Mid size villages - (50 ~ 100 users)
- Solar as Backup
- Typically, on Gram Panchayat rooftop
- Using WiFi enabled handheld devices
- PSTN expansion an option



- Larger area covering (500+ people using mobile / broadband)
- Bigger mast with Captive LTE/5G
- Broadband access using WiFi enabled handheld devices
- PSTN expansion an option

## Coverage

~100 m

~ 1 Km

~ 7 Km

## Landscape

QOS



ARPU



Area Density



Equipment Cost



Paying Capacity



# In-Flight Connectivity



**Home like broadband in Air**



**Global Coverage – Gate to Gate connectivity**



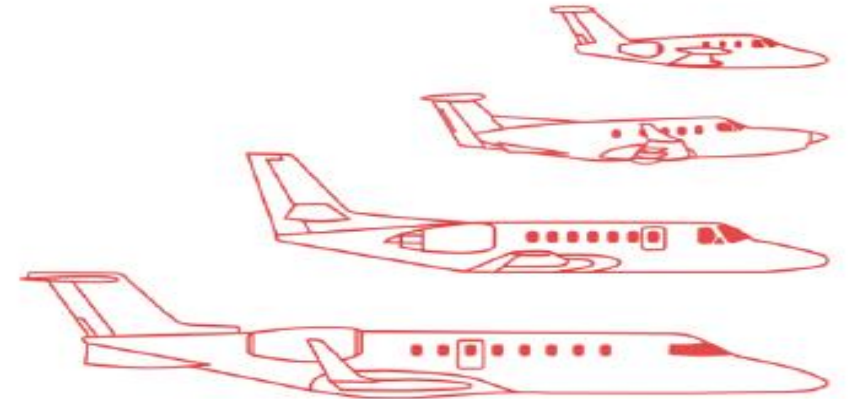
**100s of Mbps capacity per aircraft**



**Multi-Orbit options, lower drag factor**



**Satellites can follow the aircraft**



**Entertainment, crew, cockpit, sensor data, maintenance, flight tracking, telemedicine, Work while flying ..... and many more**



# Direct Satellite-to-Device



**5G NTN**

**Chipsets  
Integration  
of Satcom**

**3GPP R17  
(Inclusion  
of Satcom)**

**Satcom – MNO  
Alliances**

**MSS  
Specific  
Constellati  
ons**

**Spectrum  
Sharing**



# Satellite IoT

## Direct to Device

- SOS/Location/Find-Me
- Text and Rich Messaging
- Voice
- Internet Applications



## Wideband Data



## Defense & Government



## Universal Coverage



## IoT and M2M



Agritech



Connected vehicles



Industrial IoT



Fisheries



Smart-grid monitoring



Mining



# POWERING A CONNECTED FUTURE

**HUGHES**  
An EchoStar Company